

Monday, December 3, 2007

**CUSTOMER REFERRALS MEAN NEW,
FREE FEATURES FOR CURRENT *PATHLOGIX®* USERS**

Referrals from *PATHLOGIX®* customers have helped to make *PATHLOGIX®* the only anatomic pathology software producer that has grown debt-free for ten years.

A year ago *PATHLOGIX®* reduced spending on advertising and trade show exhibits and has used the savings to develop software features for customers who introduce new customers. These features will save pathologists and staff a considerable amount of time.

If a current customer makes the initial introduction to *PATHLOGIX®* of a new customer who licenses *PATHLOGIX®* software during the twelve months before that current customer's next upgrade, the new features will be installed during the upgrade at no additional charge.

New customers introduced to *PATHLOGIX®* by a current customer will also be given free use of all the new features so they will benefit greatly from the introduction.

In addition, *PATHLOGIX®* will give a current customer a credit of 15% of the amount that *PATHLOGIX®* receives for the initial license purchase if that current customer makes the initial introduction of a new customer to *PATHLOGIX®*. A current customer can apply this credit to charges for software, for service, and/or for upgrades.

It has been our pleasure to work with our customers. We look forward to providing the same high-quality software and service that current customers have received to new customers that a current customer introduces.

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